



DATA SHEET

Polycom® RealPresence One™

A comprehensive offering including Polycom® RealPresence® Platform software and services for video and content collaboration, sold by subscription

A business leader's challenge...and opportunity

Whether you want to improve communications, increase productivity, or enhance your corporate culture, nothing is as effective as enabling feature-rich collaboration and conferencing experiences. Video, voice and content collaboration are evolving rapidly—moving from the conference room to teleworkers, mobile workers, and knowledge workers—both inside and outside your organization. And with the rise of the virtualized datacenter, it is easier than ever to dynamically spin-up or spin-down video services based on bursts in demand, and to effectively measure the positive impact of these services across the organization.

Introducing the easy way to make your entire organization more agile, more responsive, and more connected: **Polycom® RealPresence One™**.

A complete software and services solution

Polycom RealPresence One is the industry's most reliable, interoperable, and scalable solution to video-enable your organization. It contains intelligent infrastructure, the Polycom RealPresence Platform, that makes video collaboration always available to everyone across any network, protocol, application or device—delivered as software—and optimized for deployment in your virtualized datacenter. RealPresence One is a holistic offering that fits the needs of any organization, inclusive of virtualized infrastructure and powerful services. You simply decide on the number of people you want to enable with video and collaboration services and how many multiparty connections you want. We provide you with a yearly subscription that is right-sized for your organization and exactly what you need. Desktop, mobile, and browser-based video applications are included, and it's easy to scale as demand and usage grow. Professional services that include implementation, benchmarking, and analytics will expedite rollout and ensure user adoption.

A flexible collaboration framework

RealPresence One supports virtual software deployment strategies—increasing the flexibility, manageability, and efficiency of your video deployment. This software and services solution speeds installation for faster time-to-service, provides single pane of glass for management and monitoring, and allows IT managers to plan and optimize resources in their virtual datacenter. And, because it's from Polycom, RealPresence One supports our long-standing philosophy for open standards, making it natively interoperable with UC solutions that already exist in your network and also with other standard-based solutions from third-party vendors.

Only RealPresence One—the complete collaborative solution offered as a simple subscription—provides the flexibility, scalability, and manageability to address every aspect of your business. It will dynamically connect your organization and create a tangible competitive edge.



Benefits

- **Enjoy simplicity**—A comprehensive offering includes all the software and services you need to ensure success
- **Low risk**—No CAPEX investment, increase video resources anytime, and renew subscription annually
- **Align with strategic IT policies**—Add video infrastructure to your existing virtualized datacenter
- **Increase agility**—Easily spin-up and spin-down video capacity based on your organization's changing needs
- **Reduce deployment time**—Software is quick and easy to deploy, especially for trials and proof-of-concepts
- **Reduces total cost of ownership**—Virtual appliances and applications use your IT resources more efficiently, supporting datacenter consolidation

RealPresence One is sold as a subscription by choosing any number of the following components:

User License

- 1 person connected to the network using any software or hardware video system
- 1 non-personal device such as a conference room video system

Standard Connection

- Connection of a single device to a multiparty call
- VoIP, SVC up to 720p HD, AVC up to CIF

Universal Connection

- Connection of a single device to a multiparty call with advanced features
- VoIP, SVC up to 720pHD, AVC up to 1080p/30 HD, transcoding, advanced layouts, TIP support

Services

- Customers choose between Elite, Advantage or Premier Services

RealPresence One includes:

RealPresence Platform, Virtual Editions

- Polycom® RealPresence® Platform Director
 - Single pane of glass to monitor both data center resources and RealPresence applications, both hardware and software
 - Quick turn-up of RealPresence Platform, Virtual Editions software instances
 - Hybrid support for monitoring both virtual edition and hardware appliances
 - Software repository manages virtual edition software images
- Polycom® DMA**
 - SIP registrar & proxy

- H.323 gatekeeper
- Bridge virtualization
- Virtual meeting room automation and management
- Advanced dial plan management
- Polycom® RealPresence® Resource Manager*
 - Device monitoring, provisioning and management
 - Conference scheduling and management
 - Directories and global address books
- Polycom® RealPresence® Access Director™
 - Enables secure remote, mobile and B2B calling scenarios with SIP and H.323
 - AVC and SVC support
- Polycom® RealPresence® Collaboration Server
 - Supports up to 60 HD 720p30 SVC or 20 HD 720p30 AVC in a single virtual instance
 - Broad, native support for a range of standards and protocols including AVC, SVC and RTV
 - Web-based and application-based management & monitoring
 - Over 30 different conference layouts including personal and auto layout options

Software conferencing endpoints

- Polycom® RealPresence® CloudAXIS™ Suite
 - Secure, enterprise-grade video collaboration with anyone using a browser and web camera
 - Single presence-aware global directory supporting Google Talk and Facebook contacts
 - Simple click-to-connect convenience invites anyone by sending a URL link in an IM, email, or calendar invitation
- Polycom® RealPresence® Mobile

- Support for Apple iOS and Android
- H.264, H.264 AVC/SVC High Profile
- Encode Up to 480 x 270/15 fps
- Decode Up to VGA/30 fps
- Polycom® RealPresence® Desktop
 - Support for PC and Mac
 - H.264, H.264 SVC, H.264 High Profile, H.261/H.263+
 - Video encode and decode up to 720p/30 fps

Microsoft® Lync® option

- Polycom® RealPresence® Content Sharing Suite application
- The ability to join Microsoft Lync 2010 or 2013 clients into any point to point or multiparty meeting
- The ability for audio-only participants to join content sharing sessions through browser-based plug-in
- RTV up to 720p and H.263 CIF protocol supported
- Industry-first content sharing supported, up to 720p resolution

Services options

- Premier Software option
 - Software updates
 - 8x5 support
- Advantage option adds
 - Adoption Services
 - Analytics & Benchmarking
 - 24x7 support
- Elite option adds
 - Additional proactive account management services
 - Elite Service manager to provide additional support resources

Software specifications can be found in the [RealPresence Platform, Virtual Editions data sheet](#).

*APIs included for RealPresence DMA and RealPresence Resource Manager

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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